

# 2018 CISTRI INTERNATIONAL RETAIL STUDY TOUR

USA & CANADA  
Wed 5th – Mon 17th September

NORDSTROM

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CISTRI

# WHAT'S HAPPENING IN RETAIL PROPERTY?

- AMAZON HQ
- AMAZON GO
- AMAZON SPHERES
- ROBOTICS
- PLACEMAKING
- OPEN AIR CENTRES & MAJOR MALLS
- SMART TECH TO MANAGE BUILDING SYSTEMS
- IPIC THEATRES
- SUSTAINABILITY INITIATIVES
- BIOPHILIC DESIGN
- THE REC ROOM
- ARTIFICIAL INTELLIGENCE
- 'CLICKS TO BRICKS' ETAILERS & DIGITALLY NATIVE BRANDS
- TENANCY MIX TRENDS
- PARTNERSHIPS & COMMUNITY
- MIXED USE & OTHER DEVELOPMENT TRENDS
- RETAIL DESIGN TRENDS
- PERFORMANCE TRENDS, RENTS & OCCUPANCY
- COMPLEMENTARY USES



# A TOUR PACKED FULL OF THE FUTURE

**This year's tour will be an experience not to be missed. We will focus on the trends and innovations that are signals for the future of retail property.**

Unique, jam-packed and highly educational. We open doors so you can hear first-hand from the key people on the ground.

The tour promises to be highly collaborative, with daily 'wisdom of the group' sessions so that everyone benefits from the perspectives of others.

The tour will be led by Ian Shimmin, the internationally renowned retail Director of Urbis Australia - Cistri's parent company.

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It was one of the most insightful, rewarding professional experiences that I have experienced in my career.

Not only was I the beneficiary of relevant, innovative places and people to visit but the group of professionals and shared insights amongst the group was equally rewarding.

I would readily recommend the tour to industry professionals.

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The tour is a great opportunity to experience the best practice in shopping centre development and obtain insights from individual presentations from senior management.

The dynamics from the professional diversity of the group heightened the learning and interest among the group.

I thoroughly endorse the study tour to shopping centre professionals who are considering in participating in future tours.

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The tour was well thought out, and well organised and the shopping centres visited were relevant to the roadmap of current and future shopping centre trends.

I would recommend the tour to any retail professional looking for learnings and insights into what works and what doesn't in and around shopping centres outside of Australia.



# ✈ ITINERARY



## LOS ANGELES

Wed 5th – Thur 6th September

- The Grove
- South Coast Plaza
- Fashion Island
- Victoria Gardens Town Center
- Westfield Century City
- Westfield Topanga
- The Village at Westfield Topanga
- The Platform at Culver City
- Santa Monica Place
- Third Street Promenade



## SAN FRANCISCO

Fri 7th – Sun 9th September

- Westfield San Francisco Centre
- Corte Madera
- Broadway at Walnut Creek
- Ferry Building and Farmers Market
- Stanford
- Westfield Valley Fair
- Santana Row



## SALT LAKE CITY

Mon 10th September

- City Creek Centre
- Salt Lake City downtown
- Station Park



## SEATTLE

Tue 11th – Wed 12th September

- Bellevue Collection
- Seattle downtown
- Amazon Go
- Amazon HQ
- Amazon Spheres
- University Village
- Princi at Starbucks
- Pike Markets



## TORONTO

Thur 13th – Sun 16th September

- Queen Street
- Avidbots
- The Rec Room
- Yorkdale
- Eaton Centre
- Toronto downtown
- Sherway Gardens
- Maple Leaf Square & Loblaws



## WASHINGTON

Mon 17th September

- Tysons Corner Centre
- Tysons Corner Galleria
- Ballston Quarter

### The following centres recently featured in the ICSC Global Awards:

- Yorkdale Shopping Centre – 'FashionCAN' marketing campaign
- Hudson's Bay Department Store, Queen Street, Toronto – Large Format Retail Store Design, Saks Food Hall
- The Village at Westfield Topanga – Design & Development Honoree
- Westfield Century City – Grand Opening Gold Medal (>50,000 sqm)

# ⇒ NEXT STEPS

## TOUR CONFIRMATION

A decision will be made by the end of June pending numbers. Once confirmed, flights and other arrangements will be communicated, and we will organise accommodation and on the ground transport.

**Please get in touch with us regarding likely numbers and your internal approval process.**

Registration forms and deposit payment will follow.

## INVESTMENT

The cost is AUD \$18,500 plus GST & airfares.

This includes:

- Comprehensively organised tour
- Access to key people
- Hosted presentations/briefings/tours
- 4-5 star hotels with single accommodation
- Ground transport
- Education packs
- Post tour 'wisdom of the group' notes
- Photo library

Participants will pay for meals, with the exception of two special dinners organised by Cistri.



**FOR MORE INFORMATION ABOUT THE TOUR, PLEASE CONTACT:**

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[CISTRI.COM](http://CISTRI.COM)